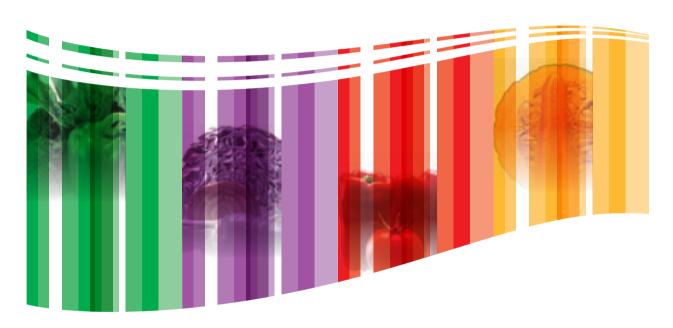


### True to nature, the flavor of KAGOME



### **Consolidated Financial Report**

### Management's Discussion and Analysis

Forward-looking statements in this document represent the best judgment of the Kagome Group as of June 18, 2010. Certain 2009 financial statement items were reclassified to conform to the presentation for 2010.

### (1) Significant Accounting Policies and Estimates

The consolidated financial statements of the Kagome Group have been prepared in accordance with accounting principles generally accepted in Japan.

Estimates used in the preparation of the consolidated financial statements that may affect the reported amounts of assets and liabilities on the closing date and the reported revenues and expenses for the reporting period are made on the basis of factors that are deemed reasonable in light of past performance and conditions. However, as estimates invariably involve uncertainties, actual results may differ from the estimates.

### (2) Analysis of Consolidated Operating Results for the Year Ended March 31, 2010

### 1) Net Sales

Net sales in the fiscal year ended March 31, 2010, totaled ¥171,937 million, a decrease of ¥3,196 million (1.8%) from the previous fiscal year. The continuing economic downturn caused by the worldwide financial crisis has impacted customer behavior such as by encouraging thrift. In addition, sales of vegetable beverages suffered from the effect of a price revision made in July, 2008, during the first quarter of the fiscal year (April 1, 2009 to June 30, 2009).

### 2) Cost of Sales and Gross Profit

The cost of sales in the fiscal year under review was ¥90,932 million, a decrease of 5.8% or ¥5,587 million on a year-on-year basis. The cost of sales ratio decreased 2.2 percentage points from 55.1% in the previous year, to 52.9%. Cost reduction activities contributed to a decrease in the cost of sales ratio despite-higher costs of raw materials.

As a result, gross profit increased 3.0% year on year, or ¥2,390 million, to ¥81,005 million. The gross profit ratio increased 2.2 percentage points from 44.9% in the previous year to 47.1%.

## 3) Selling, General, and Administrative Expenses and Operating Income

Selling, general, and administrative ("SG&A") expenses in the fiscal year under review increased 0.6%, or ¥441 million, from the previous year to ¥74,608 million. The ratio of SG&A expenses to net sales was up 1.0 percentage point to 43.4%. The increase in the ratio was mainly due to a decline in net sales and a slight increase in SG&A expenses.

As a result, operating income rose 43.8%, or ¥1,949 million, from the previous year, to ¥6,397 million. The ratio of operating income to net sales was up 1.2 percentage points from 2.5% to 3.7%.

### 4) Other Income and Expenses and Ordinary Income

Other income in the fiscal year under review rose ¥585 million from the previous year to ¥1,478 million mainly due to an increase in equity in the earnings of affiliates. Other expenses declined ¥519 million to ¥571 million mainly due to a decrease in interest expenses and depreciation of fixed assets for disposal.

As a result, ordinary income increased 71.9%, or \$3,054 million, from the previous year to \$7,304 million. The ratio of ordinary income to net sales was up 1.8 percentage points from 2.4% to 4.2%.

### 5) Extraordinary Gains and Losses

Extraordinary gains decreased ¥42 million from the previous year to ¥136 million, principally due to (1) a ¥128 million increase in gain on sales of fixed assets, to ¥135 million, (2) a decrease in nonrecurring items recorded in the previous year such as a ¥100 million gain on changes in the retirement pension plan for Kagome Labio, a former consolidated subsidiary, and the gain on sales of investment securities of ¥62 million.

Extraordinary losses decreased ¥675 million to ¥1,491 million. This was mainly attributed to (1) an impairment loss of ¥1,324 million, (2) a ¥990 million decrease in loss on disposal of fixed assets, to ¥146 million, and (3) a ¥7 million decrease in the write-down of investment securities, to ¥567 million.

### 6) Income Taxes and Net Income

Income taxes increased ¥2,727 million from the previous year to ¥3,094 million. The effective tax rate after application of deferred tax accounting was 52.0%. This was mainly attributable to an impairment loss and losses recorded at foreign subsidiaries.

As a result, net income in the fiscal year ended March 31, 2010, increased ¥980 million from the previous year, to ¥2,981 million.

### (3) Analysis of Assets and Liabilities

### 1) Assets

Total assets came to ¥134,005 million at the end of the fiscal year under review, declining 4.9%, or ¥6,933 million, from the previous fiscal year-end.

### **Current Assets**

Current assets were ¥73,039 million at the fiscal year-end, having decreased 3.1%, or ¥2,359 million, from a year earlier. Cash and cash equivalents totaled ¥12,270 million, a decrease of ¥3,742 million. Notes and accounts receivable increased ¥370 million from the end of the previous fiscal year to ¥24,302 million. Inventories were up ¥359 million, to ¥24,923 million. Inventory turnover (based on the average of beginning and ending

inventories) rose to 3.27 months from 2.75 months at the previous fiscal year-end.

## Property, Plant, and Equipment (After Accumulated Depreciation)

Property, plant, and equipment at the fiscal year-end amounted to ¥40,549 million, having decreased ¥4,522 million from the previous fiscal year-end.

Impairment loss at Italian subsidiary, Vegitalia S.p.A, and depreciation and disposal were the main factors behind a decline in "buildings and structures", "machinery, equipment and vehicles", accounting for decreases of ¥1,412 million and ¥2,676 million, respectively.

Principal capital investments during the fiscal year included ¥177 million at the Fujimi Plant (Nagano Prefecture) for a boiler and ¥164 million at the Ueno Plant (Aichi Prefecture) for sauce production facilities.

### **Intangible Assets**

Intangible assets at the fiscal year-end came to ¥2,078 million, having decreased ¥337 million from the previous fiscal year-end.

### **Investments and Other Assets**

Investments and other assets at the fiscal year-end totaled ¥18,338 million, an increase of ¥286 million from the previous fiscal year-end. The principal factor contributing to the increase was the ¥1,648 million growth of investment securities, offsetting the ¥1,189 million decline in loans to affiliates.

### 2) Liabilities and Net Assets Liabilities

Total liabilities at the end of the fiscal year under review came to ¥44,586 million, having decreased ¥8,644 million from the previous fiscal year-end.

### **Current Liabilities**

Current liabilities at the fiscal year-end were ¥32,134 million, a decrease of ¥5,448 million from the previous fiscal year-end. The main factors behind the decrease were as follows. Notes and accounts payable were down ¥2,416 million, while short-term bonds declined by ¥8,000 million. Income taxes payable increased ¥2,514 million, and accrued bonuses for employees increased by ¥778 million. Finally, derivative liabilities increased by ¥839 million.

### Long-Term Liabilities

Long-term liabilities at the fiscal year-end decreased \$3,195 million from the previous year, to \$12,452 million. The drop was mainly due to declines in long-term borrowings and lease obligations of \$1,472 million and \$1,671 million, respectively.

### **Total Net Assets**

Total net assets at the end of the fiscal year under review came to ¥89,418 million, having increased ¥1,710 million from the previous fiscal year-end.

Retained earnings were up  $\pm 1,489$  million, to  $\pm 45,986$  million. The increase was due to a  $\pm 1,492$  million drop in dividends and a  $\pm 2,981$  million rise in net income.

Unrealized gain (loss) on available-for-sale securities increased ¥738 million from the previous year to ¥512 million due to the recovery in the market value of investment securities. Deferred gain (loss) on derivatives under hedge accounting was down ¥590 million from the previous year to ¥(501) million due to foreign exchange fluctuations.

# CONSOLIDATED BALANCE SHEETS AS OF MARCH 31, 2009 AND 2010

			ousands of J.S. dollars							
		2009			2010		Inc	crease or		2010
	Α	mount	%		Amount	%	d	ecrease		Amount
Assets										
Current assets:										
Cash and deposits	¥	6,804		¥	7,738		¥	933	\$	83,171
Notes and accounts receivable		23,932			24,302			370		261,207
Marketable securities		9,233			9,561			327		102,764
Inventories		24,564			24,923			359		267,876
Deferred tax assets		1,485			1,570			84		16,878
Derivative assets		149			_			(149)		_
Other current assets		9,328			5,064			(4,264)		54,434
Allowance for doubtful accounts		(100)			(120)			(20)		(1,298)
Total current assets		75,398	53.5		73,039	54.5		(2,359)		785,032
Fixed assets:										
Property, plant and equipment:										
Land		11,697			11,808			111		126,919
Buildings and structures		35,638			35,106			(531)		377,331
Machinery, equipment and vehicles		58,874			57,940			(933)		622,748
Tools and furniture		5,062			5,198			136		55,879
Lease assets		4,990			4,579			(411)		49,218
Construction in progress		289			280			(9)		3,011
		116,553			114,914			(1,638)		1,235,106
Accumulated depreciation		(71,481)			(74,365)			(2,883)		(799,281)
Property, plant and equipment, net		45,071	32.0		40,549	30.3		(4,522)		435,825
Intangible assets:										
Goodwill		213			_			(213)		_
Property in trademarks		159			118			(41)		1,274
Software		1,778			1,710			(67)		18,385
Other intangible assets		264			249			(15)		2,677
Total intangible assets		2,415	1.7		2,078	1.5		(337)	_	22,336
Investments and other assets:										
Investment securities		12,284			13,933			1,648		149,761
Long-term loans receivable		2,841			1,651			(1,189)		17,754
Deferred tax assets		1,179			638			(541)		6,860
Other assets		1,882			2,261			379		24,310
Allowance for doubtful accounts		(136)			(147)			(10)		(1,583)
Total investments and other assets		18,051	12.8		18,338	13.7		286	_	197,102
Total fixed assets		65,539	46.5		60,965	45.5		(4,573)	_	655,263
Total assets		140,938	100.0		134,005	100.0	¥	(6,933)	\$	1,440,295

				Mill	ions of Yen	1				ousands of J.S. dollars	
		2009			2010			crease or		2010	
	Amount		%		Amount	%	decrease		Amount		
Liabilities											
Current liabilities:											
Notes and accounts payable	¥	13,031		¥	10,614		¥	(2,416)	\$	114,083	
Short-term bonds		8,000			_			(8,000)		_	
Short-term borrowings		3,177			3,526			348		37,899	
Current portion of long-term borrowings		2,400			2,941			541		31,619	
Other payable		7,887			7,787			(99)		83,705	
Income taxes payable		122			2,636			2,514		28,340	
Accrued bonuses for employees		1,073			1,851			778		19,898	
Accrued bonuses for directors		_			45			45		490	
Derivative liabilities		_			839			839		9,023	
Other current liabilities		1,891			1,891			(0)		20,325	
Total current liabilities		37,583	26.7		32,134	24.0		(5,448)		345,382	
Long-term liabilities:											
Long-term borrowings		6,651			5,179			(1,472)		55,673	
Deferred tax liabilities		928			953			25		10,245	
Liabilities for employees' retirement benefits		2,379			2,356			(22)		25,330	
Other liabilities		5,688			3,962			(1,725)		42,588	
Total long-term liabilities		15,647	11.1		12,452	9.3		(3,195)		133,836	
Total liabilities		53,230	37.8		44,586	33.3		(8,644)	644) 47		
Net Assets											
Shareholder's equity:											
Common stock		19,985	14.2		19,985	14.9		_		214,805	
Capital surplus		23,733	16.8		23,733	17.7		_		255,088	
Retained earnings		44,496	31.5		45,986	34.3		1,489		494,261	
Treasury stock		(200)	(0.1)		(205)	(0.1)		(4)		(2,209)	
Total shareholder's equity		88,014	62.4		89,499	66.8		1,484		961,945	
Valuation and translation adjustments:											
Unrealized gain (loss) on available-for-sale securities		(225)	(0.2)		512	0.4		738		5,514	
Deferred (loss) gain on derivatives under hedge accounting		89	0.1		(501)	(0.4)		(590)		(5,387)	
Foreign currency translation adjustments		(1,727)	(1.2)		(1,465)	(1.1)		261		(15,752)	
Total valuation and translation adjustments		(1,862)	(1.3)		(1,453)	(1.1)		409		(15,625)	
Minority interest		1,555	1.1		1,372	1.0		(182)		14,757	
Total net assets		87,707	62.2		89,418	66.7		1,710		961,077	
Total liabilities and net assets	¥	140,938	100.0	¥	134,005	100.0	¥	(6,933)	\$	1,440,295	

Note: 1. U.S. dollar amounts have been translated from Japanese yen at the rate of ¥93.04 to U.S. \$1, the exchange rate prevailing on March 31, 2010.

<sup>2.</sup> Certain 2009 balance sheet items were reclassified to conform to the presentation for 2010.

### **CONSOLIDATED STATEMENTS OF INCOME** FOR THE YEARS ENDED MARCH 31, 2009 AND 2010

				Mill	ions of Yer	1				ousands of U.S. dollars
		2009			2010			crease or		2010
		mount	%		Amount	%	de	ecrease	_	Amount
Net sales	¥	175,134	100.0	¥	171,937	100.0	¥	(3,196)	\$	1,847,999
Cost of sales		96,519	55.1		90,932	52.9		(5,587)		977,345
Gross profit		78,614	44.9		81,005	47.1		2,390		870,654
Selling, general and administrative expenses		74,167	42.4	· - <u></u>	74,608	43.4		441	. <u> </u>	801,897
Operating income		4,447	2.5		6,397	3.7		1,949		68,757
Other income										
Interest income		155			235			80		2,532
Dividend income		247			277			30		2,982
Equity in earnings of affiliates by the equity method		_			245			245		2,642
Subsidies received		47			30			(17)		323
Other		443			689			246		7,413
Total other income		893	0.5		1,478	0.8		585	_	15,892
Other expenses										
Interest expense		576			359			(216)		3,864
Equity in loss of affiliates by the equity method		38			_			(38)		_
Depreciation of fixed assets for disposal		161			_			(161)		_
Foreign exchange losses		64			43			(20)		470
Other		250			168			(81)		1,810
Total other expenses		1,091	0.6		571	0.3		(519)	_	6,144
Ordinary income		4,249	2.4		7,304	4.2		3,054	_	78,505
Extraordinary gain										
Reversal of allowance for doubtful accounts		10			1			(8)		17
Gain on sales of fixed assets		6			135			128		1,454
Gain on sales of investment securities		62			_			(62)		.,
Gain on changes in retirement pension plan		100						(100)		_
Total extraordinary gain		179	0.1		136	0.1		(42)	_	1,471
Extraordinary loss										
Loss on disposal of fixed assets		1,136			146			(990)		1,570
Impairment loss		1,100			1,324			1,324		14,231
Effect on the new accounting standards for lease		98			1,02-			(98)		14,201
Loss on sales of investment securities		0						(0)		
Write-down of investment securities		574			7			(567)		 76
		22			14					
Write-down of golf club memberships Loss on litigation		152			14			(7)		160
<u> </u>		182			_			(152)		_
Loss on restructuring		2,167	1.2		1 401	0.8		(182)	_	16,037
Total extraordinary loss Income before income taxes and minority interests			1.2		1,491	3.5		3,686	_	
,		2,262	1.3		5,948	3.0		3,000		63,939
Income taxes Income taxes - current		604			2 027			2 222		24 460
		694			2,927			2,233		31,463
Income taxes - deferred		(328)			167			495	_	1,796
Total income taxes		366	0.3		3,094	1.9		2,727	_	33,259
Minority interests in net loss	\'	(105)	(0.1)		(126)	(0.1)		(21)	_	(1,363)
Net income	¥	2,000	1.1	¥	2,981	1.7	¥	980	\$	32,043

Note:
1. U.S. dollar amounts have been translated from Japanese yen at the rate of ¥93.04 to U.S. \$1, the exchange rate prevailing on March 31, 2010.

<sup>2.</sup> Certain 2009 balance sheet items were reclassified to conform to the presentation for 2010.

# CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS FOR THE YEARS ENDED MARCH 31, 2009 AND 2010

										Millio	ns of Yen
	Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Total Shareholders Equity	Unrealized Gain (Loss) on Available for-sale- Securities	- under Hedge	Currency Translation	Total Valuation and Translation s Adjustments	Minority	Total Net Assets
Balance, April 1, 2008	¥ 19,985	¥ 23,733	¥ 43,989	¥ (42)	¥ 87,665	¥ 1,022	¥ (9)	¥ (323)	¥ 689	¥ 2,022	¥ 90,378
Cash dividends			(1,493)		(1,493)						(1,493)
Net income			2,000		2,000						2,000
Repurchase of treasury stock				(157)	(157)						(157)
Net change in the year						(1,247	) 98	(1,403)	(2,552)	(467)	(3,019)
Balance, March 31, 2009	19,985	23,733	44,496	(200)	88,014	(225	) 89	(1,727)	(1,862)	1,555	87,707
Cash dividends			(1,492)		(1,492)						(1,492)
Net income			2,981		2,981						2,981
Repurchase of treasury stock				(4)	(4)						(4)
Net change in the year						738	(590)	261	409	(182)	226
Balance, March 31, 2010	¥ 19,985	¥ 23,733	¥ 45,986	¥ (205)	¥ 89,499	¥ 512	¥ (501)	¥ (1,465)	¥ (1,453)	¥ 1,372	¥ 89,418

	Common Stock	Capital Surplus	Retained Earnings	Tre	asury ck	Total Shareholders' Equity	Gai on for-	realized in (Loss) Available- sale-	(Los Gair Deri und Hed	on ivatives er lge	Curre	ency slation	and Trar	ation	nority	Tota Net Ass	
Balance, March 31, 2009	\$ 214,805	\$ 255,088	\$ 478,256	\$	(2,157)	\$ 945,992	\$	(2,421)	\$	962	\$ (	18,563)	\$	(20,022)	\$ 16,718	\$ 9	42,688
Cash dividends			(16,038	)		(16,038)	)										16,038)
Net income			32,043			32,043											32,043
Repurchase of treasury stock					(52)	(52)	)										(52)
Net change in the year								7,934		(6,349)		2,811		4,396	(1,961)		2,435
Balance, March 31, 2010	\$ 214,805	\$ 255,088	\$ 494,261	\$	(2,209)	\$ 961,945	\$	5,513	\$	(5,387)	\$ (	15,752)	\$	(15,626)	\$ 14,757	\$ 9	61,076

U.S. dollar amounts have been translated from Japanese yen at the rate of ¥93.04 to U.S. \$1, the exchange rate prevailing on March 31, 2010.

### CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED MARCH 31, 2009 AND 2010

		Millions of Yen						usands of I.S. dollars
	2	2009		2010		crease ecrease)		2010
Cash flows from operating activities:								
Income before income taxes and minority interests	¥	2,262	¥	5,948	¥	3,686	\$	63,939
Depreciation and amortization		7,079		6,142		(936)		66,022
Impairment loss		_		1,324		1,324		14,231
Effect on the new accounting standards for lease		98		_		(98)		_
Interest and dividend income		(402)		(512)		(110)		(5,514)
Interest expense		576		359		(216)		3,864
Increase (decrease) in accrued bonuses		(883)		821		1,704		8,831
Decrease in other provisions		(96)		(7)		89		(76)
Equity in (earnings) loss of affiliates by the equity method		38		(245)		(284)		(2,642)
Loss on disposal of fixed assets		1,136		146		(990)		1,570
Changes in assets and liabilities:								
(Increase) decrease in notes and accounts receivable		2,403		(266)		(2,670)		(2,870)
Increase in inventories		(5,371)		(279)		5,092		(3,000)
Decrease in accounts receivable-other		873		975		102		10,487
Decrease in notes and accounts payable		(577)		(550)		26		(5,919)
Increase (decrease) in accounts payable-other		(2,108)		502		2,610		5,399
Increase in other current assets		(489)		(33)		456		(355)
Increase in other current liabilities		290		349		58		3,756
Other increase		789		347		(442)		3,732
Other decrease		(289)		(135)		154		(1,454)
Subtotal		5,328		14,886		9,557		160,001
Cash received from interest and dividend income		368		481		113		5,176
Cash paid for interest expense		(574)		(364)		210		(3,916)
Cash paid for income taxes		(1,565)		(450)		1,114		(4,844)
Cash received from income tax refund		580		677		96		7,276
Net cash provided by operating activities		4,137		15,230		11,092		163,693

		Millions of Yen					
	2009	2010	Increase (decrease)	2010			
Cash flows from investing activities:							
Disbursement for time deposits	_	(12,000)	(12,000)	(128,977)			
Proceeds from repayment of time deposits	_	7,000	7,000	75,236			
Purchases of marketable and investment securities	(12)	(31,630)	(31,618)	(339,969)			
Proceeds from sales of marketable and investment securities	277	31,500	31,222	338,564			
Acquisition of fixed assets	(3,678)	(3,096)	582	(33,283)			
Disbursement for disposal of fixed assets	(26)	(1)	25	(19)			
Proceeds from sales of fixed assets	158	198	39	2,129			
Disbursement for loans	(2,556)	(255)	2,301	(2,741)			
Collection of loans	192	2,171	1,979	23,345			
Other increase	259	187	(71)	2,018			
Other decrease	(45)	(531)	(486)	(5,717)			
Net cash used in investing activities	(5,431)	(6,458)	(1,026)	(69,414)			
Cash flows from financing activities:							
(Decrease) increase in short-term bonds	8,000	(8,000)	(16,000)	(85,985)			
Increase (decrease) in short-term borrowings	(1,654)	273	1,927	2,938			
Proceeds from long-term borrowings	3,067	1,730	(1,337)	18,594			
Repayments of long-term borrowings	(2,131)	(2,722)	(591)	(29,267)			
Repayments of lease obligations	(930)	(2,283)	(1,353)	(24,545)			
Purchases of stock from minority shareholders	(227)	_	227	_			
Dividends paid	(1,478)	(1,485)	(6)	(15,961)			
Dividends paid to minority shareholders	(54)	(50)	3	(547)			
Repurchase of treasury stock	(157)	(4)	153	(52)			
Net cash (used in) provided by financing activities	4,433	(12,544)	(16,977)	(134,825)			
Foreign translation adjustment on cash and cash equivalents	(200)	29	230	319			
Net (decrease) increase in cash and cash equivalents	2,937	(3,742)	(6,680)	(40,227)			
Cash and cash equivalents of a newly consolidated subsidiary	15	_	(15)	_			
Cash and cash equivalents at beginning of year	13,059	16,013	2,953	172,111			
Cash and cash equivalents at end of year	¥ 16,013	¥ 12,270	¥ (3,742)	\$ 131,884			

Note:

1. U.S. dollar amounts have been translated from Japanese yen at the rate of ¥93.04 to U.S. \$1, the exchange rate prevailing on March 31, 2010.

2. Certain 2009 cash flow statement items were reclassified to conform to the presentation for 2010.